

Company presentation



Apator Group

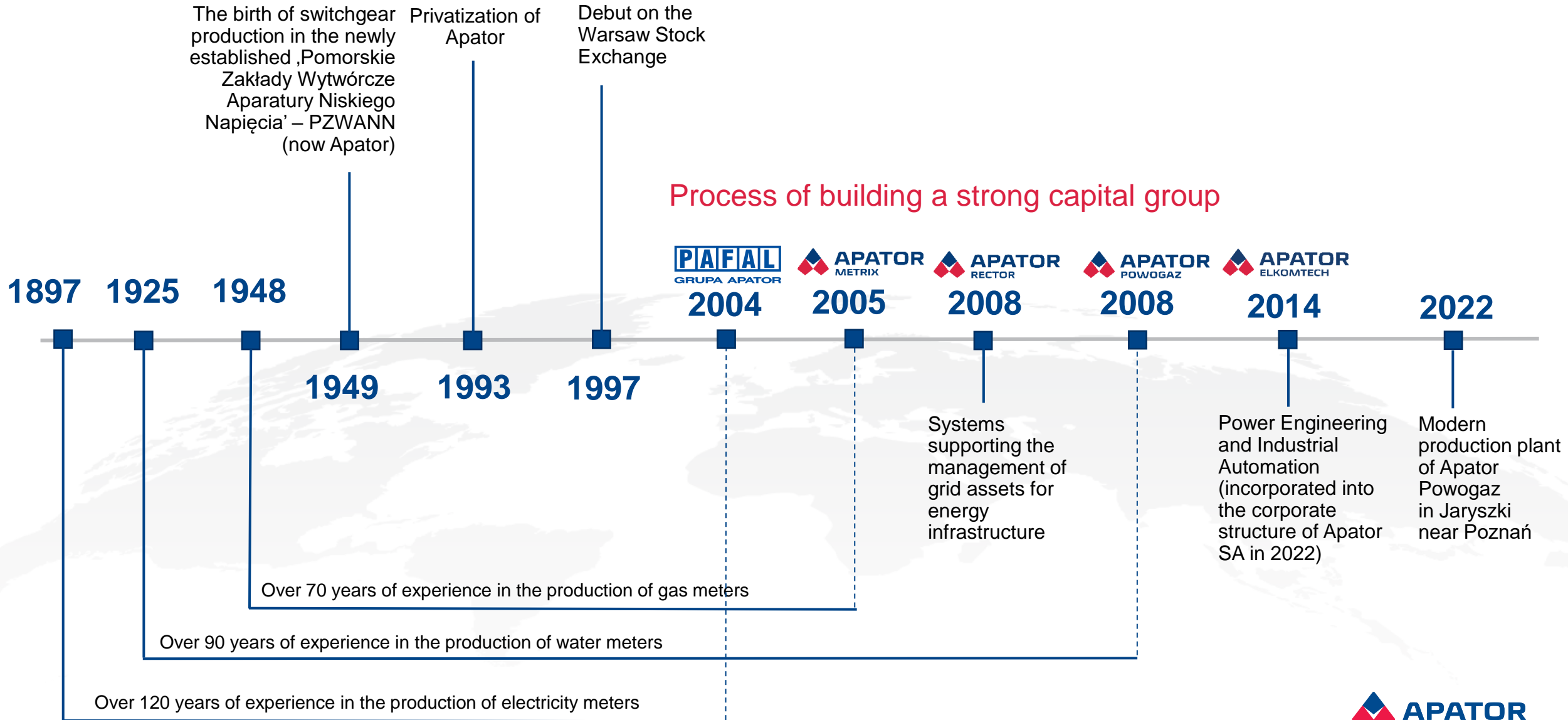
An international group of manufacturers of **measuring devices and systems**, providing solutions for the **automation of power grid operation**.

Developing solutions for **RES** and in the field of **automation and robotization** for industrial enterprises.

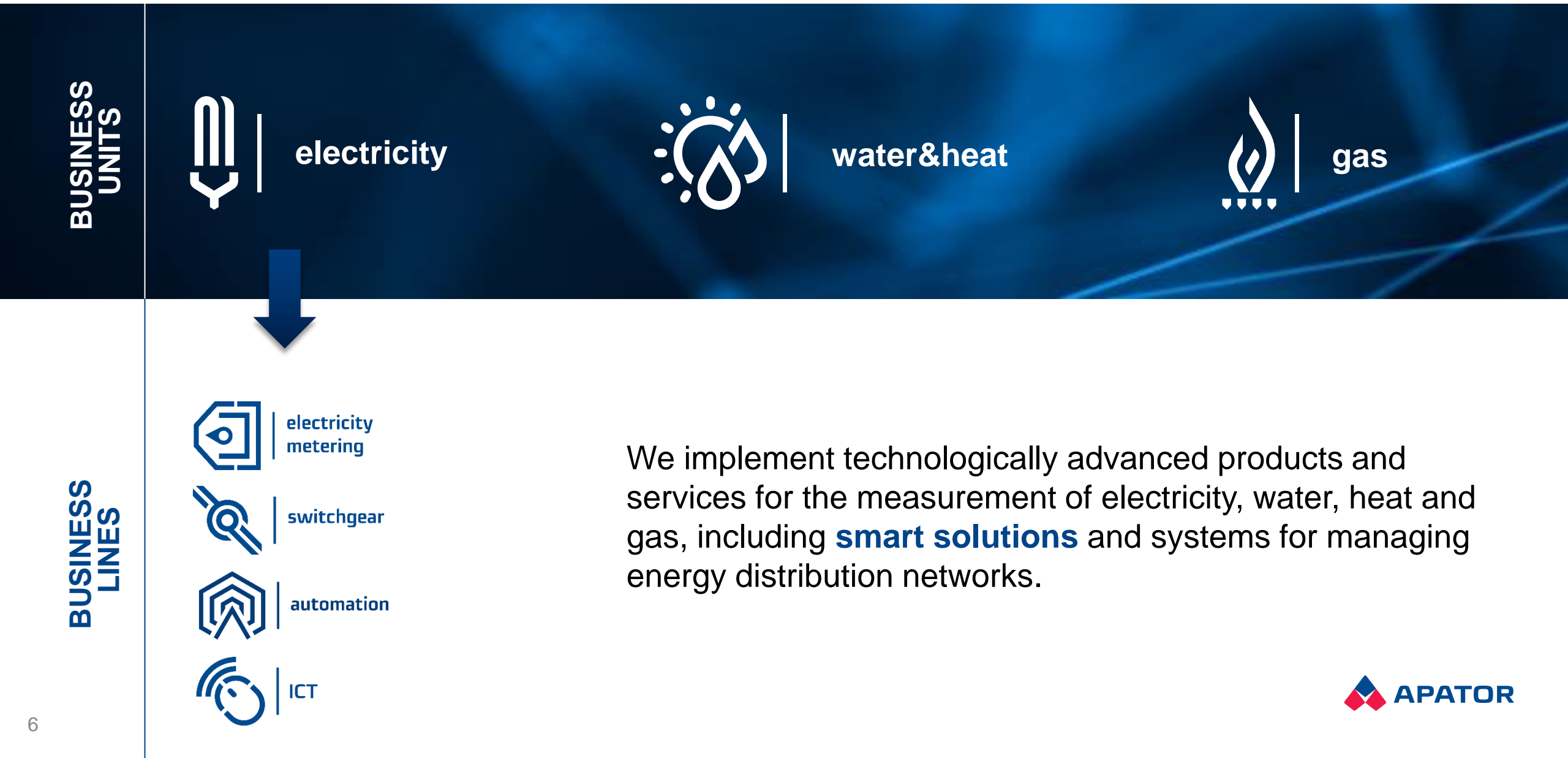


Corporate video
Apator Group

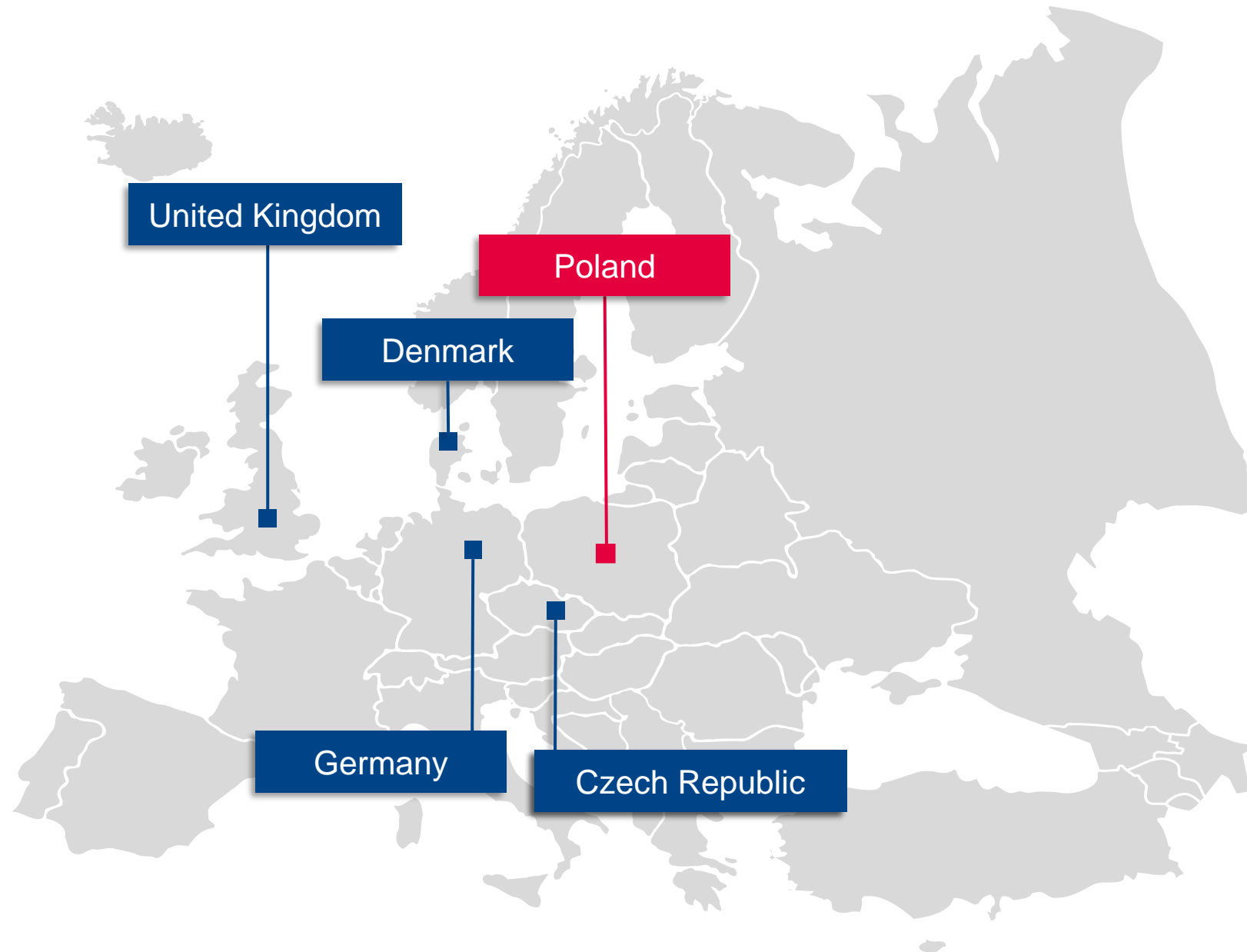
History of Apator Group



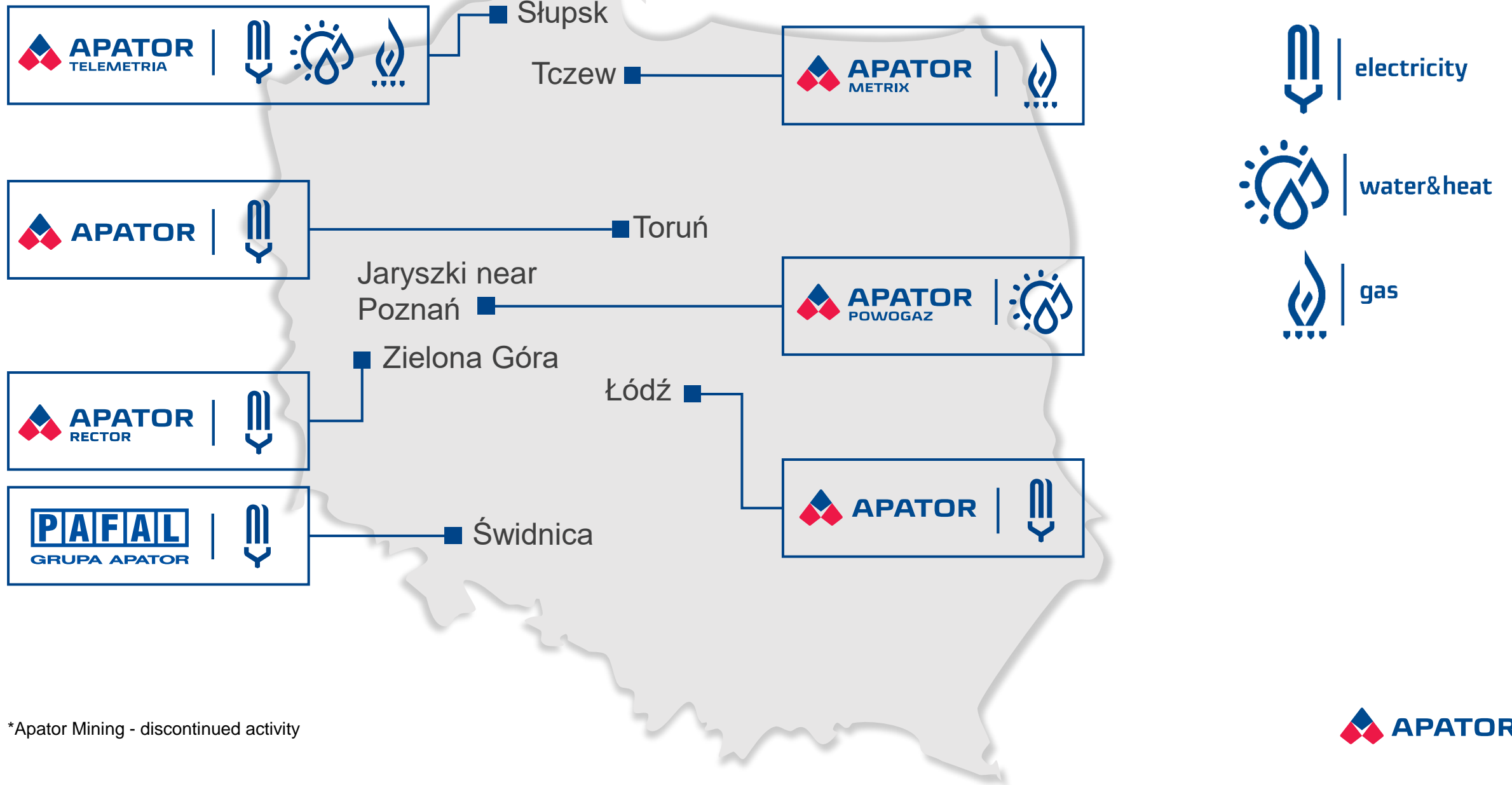
Apator Group's business model



Our activity in Europe



Our activity in Poland



*Apator Mining - discontinued activity

Primary production facilities in Poland



Ostaszewo near Toruń

Production of
electricity meters
and switchgear



Łódź

Production of
automated
protection systems
and telemechanics



Jaryszki near Poznań

Production of
water and heat
meters



Tczew

Production of
gas meters



What we are proud of



Over
2,400
employees

7
R&D offices

11
companies
in the Group

9
manufacturing
plants



Our market position

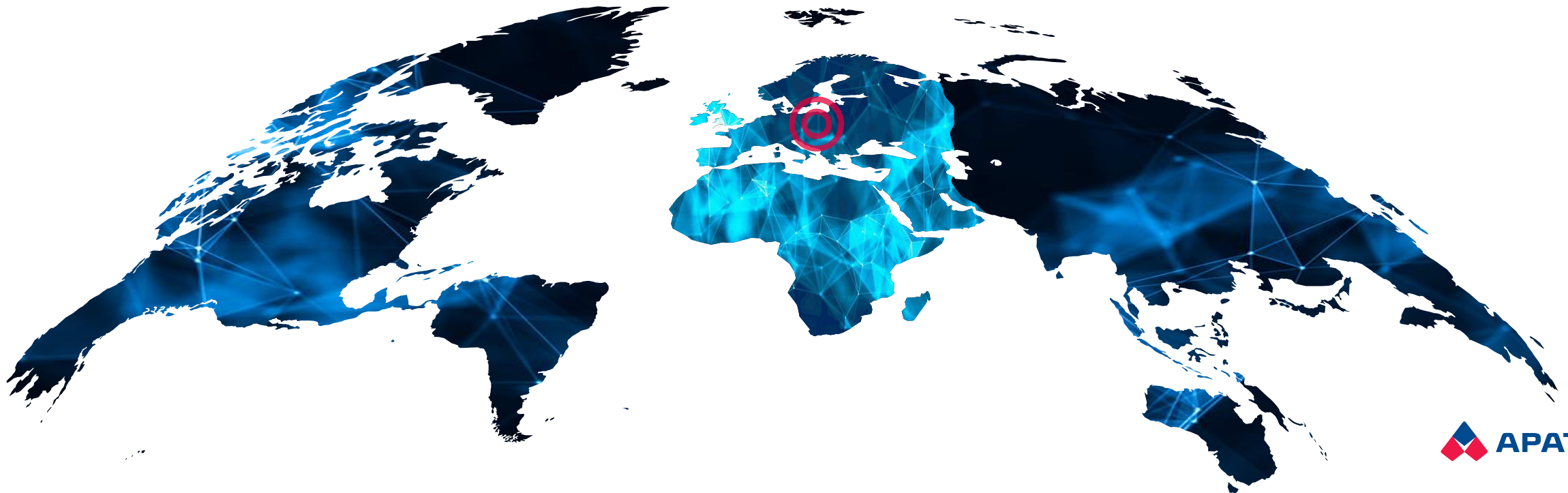
Distribution of products
to over

60
countries

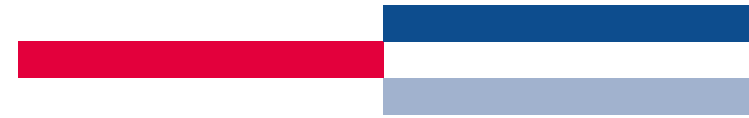
Leader
on the Polish market

Strong
market position in

EMEA



Apator on the Warsaw Stock Exchange



Stock index
sWIG80 and
WIGdiv



Joint-stock
company



Publicly traded
for over 26 years



Mission

Today...

our technologies enable the management of valuable natural resources and support innovative energy companies in meeting the challenges of the energy transformation.

Our mission is to disseminate advanced technologies among entrepreneurs and society. We create tomorrow's solutions for active and informed market participants who care about the environment, the planet, and future generations so that we can all independently produce, manage, share green energy and take care of natural resources.

Green technology for your business and home

Our clients today and tomorrow

TODAY

- Utilities
- Industry
- Industry enterprises (wholesalers, installers, designers, integrators)

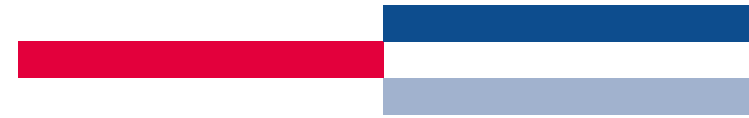


TOMORROW

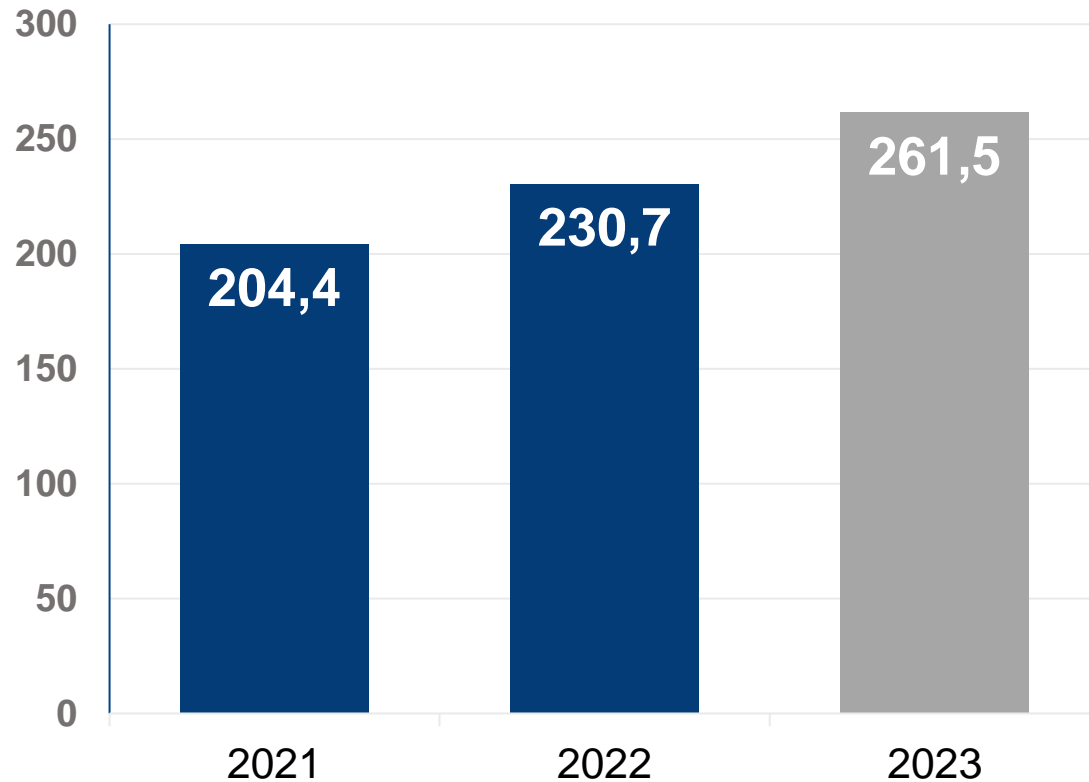
- Business (small companies and businesses)
- Self-sufficient energy communities (clusters and cooperatives)
- Eco-friendly cities and municipalities
- Conscious consumers and prosumers



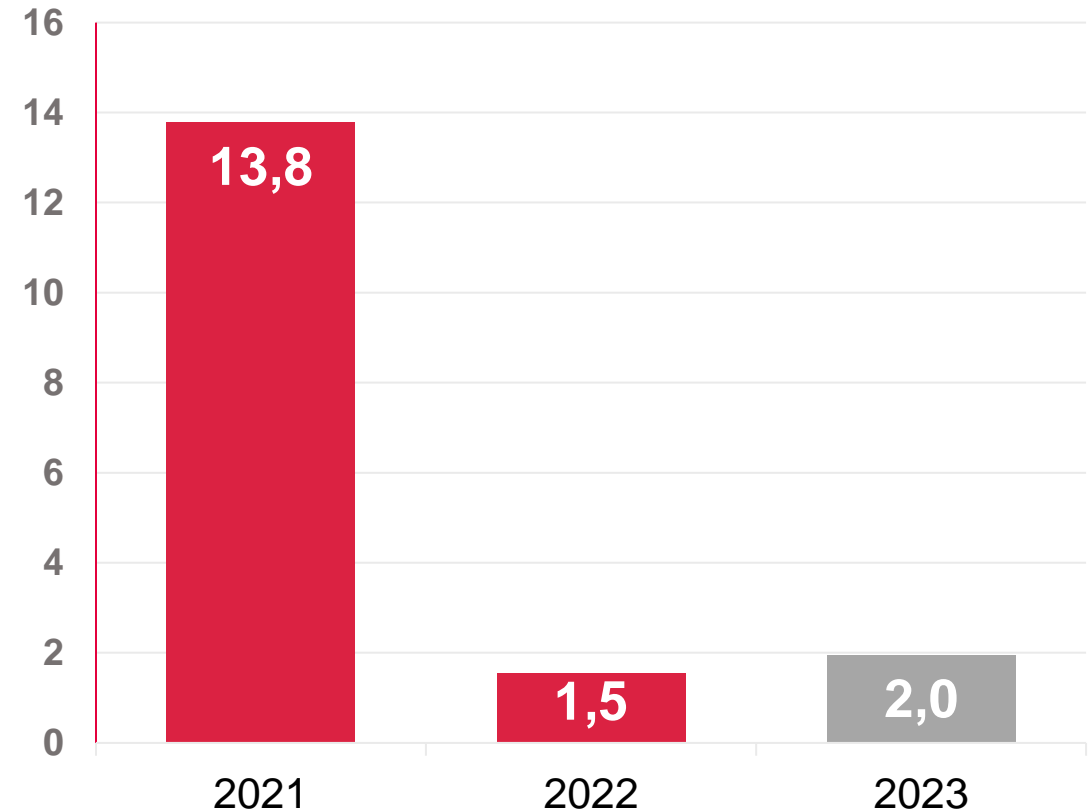
Apator Group's revenues



Revenues – million EUR



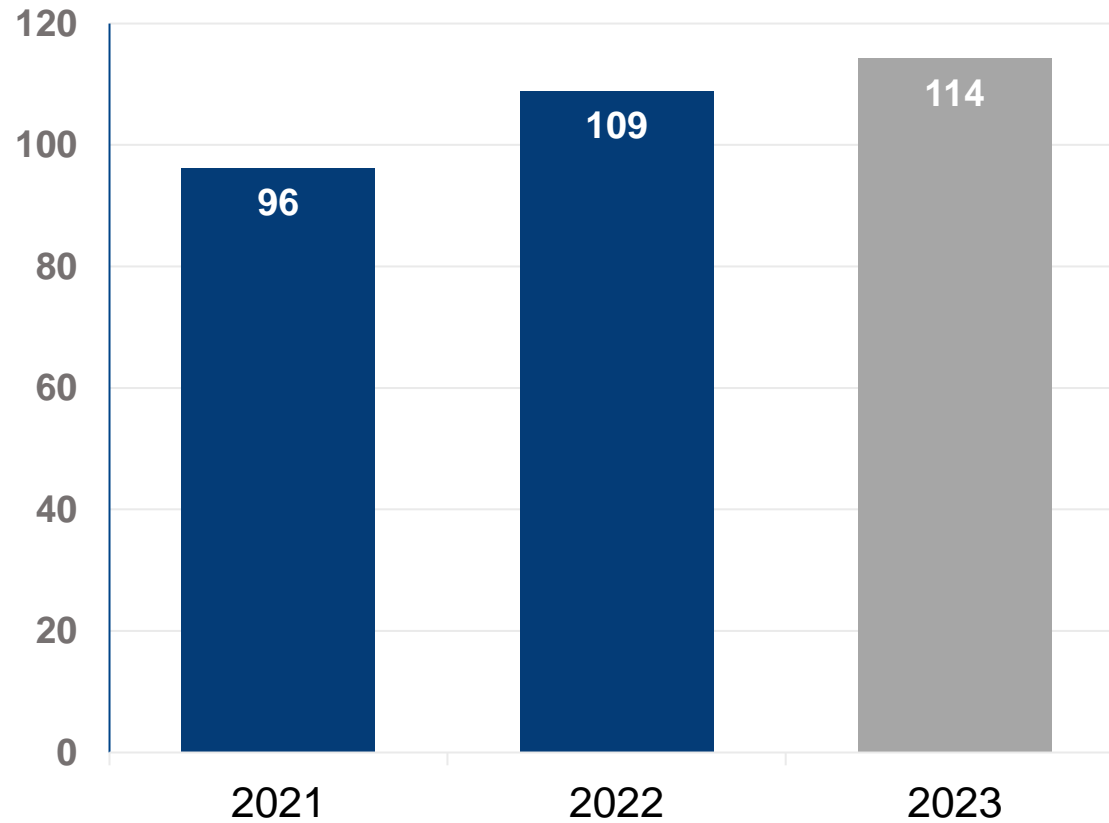
Net profit – million EUR



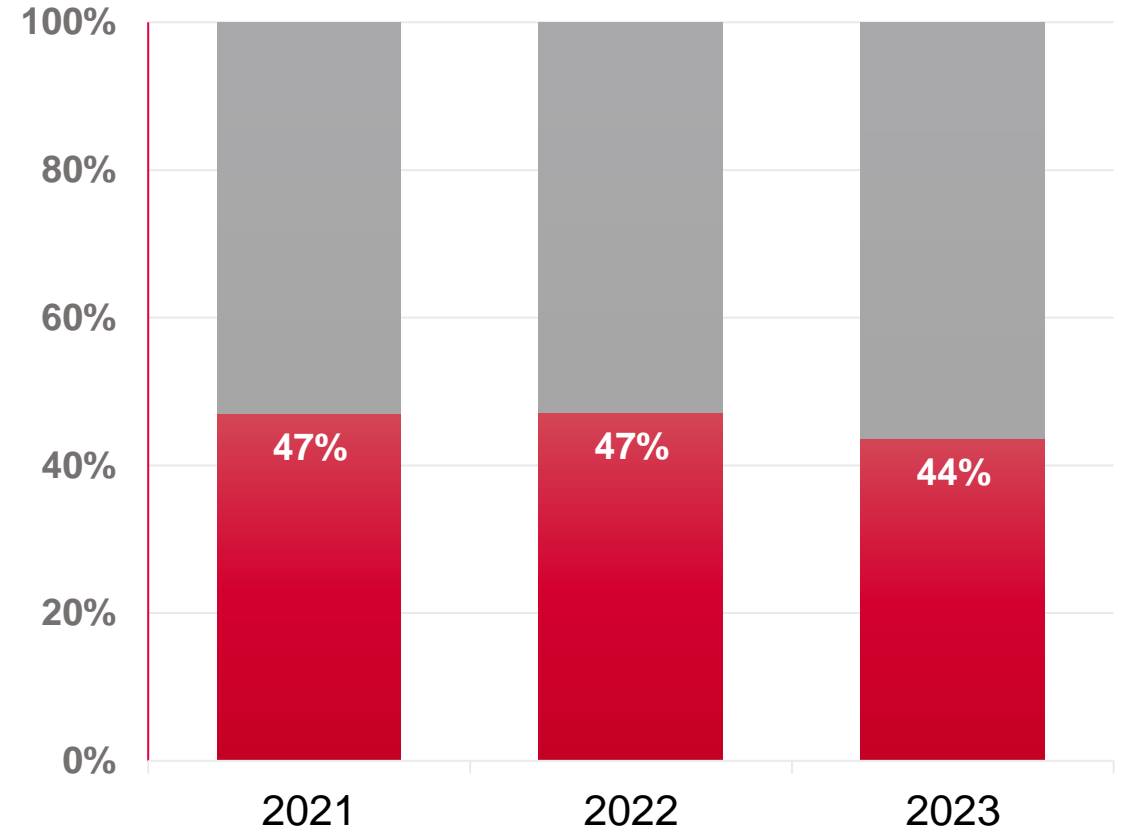
Export



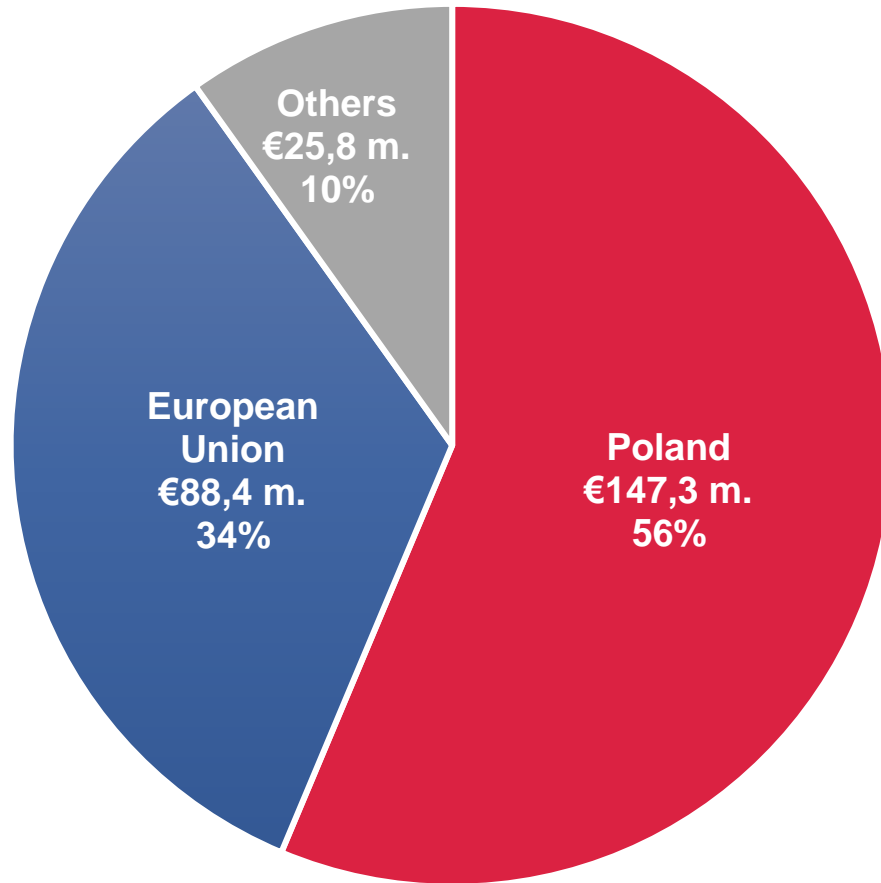
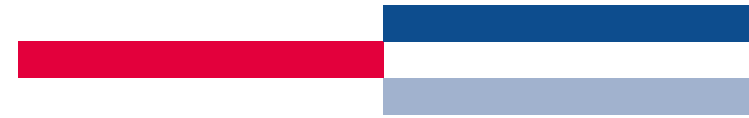
Revenues from export sales
– million EUR



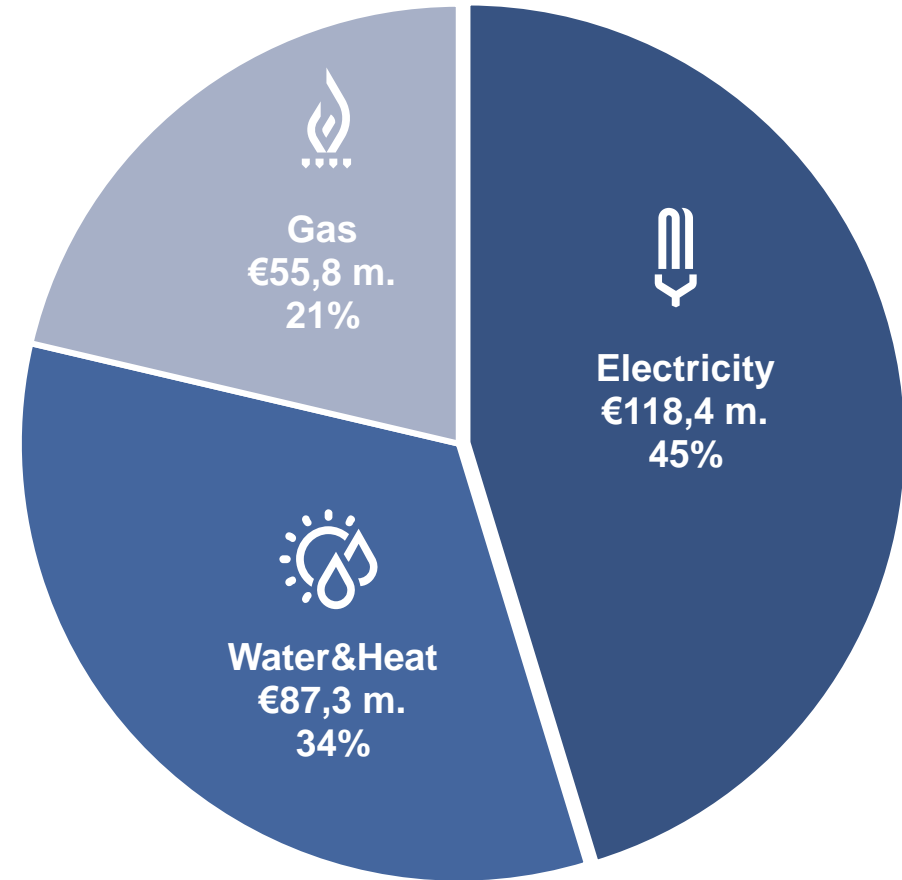
Percentage of exports



Revenues by sector



Revenues in specific geographical areas in 2023



Revenues in business units in 2023

Business units



- Smart and residential electricity meters
- Energy management systems
- Devices for energy distribution and electrical circuit protection
- Systems and solutions that support work related to the management, operation, and supervision of power grids
- IT systems that support measurement data management
- Network asset management solutions



- Metering devices - residential and industrial water meters and heat meters
- Heat cost allocators
- Remote reading services, utility billing and water and heat distribution system management



- Metering devices - industrial and residential diaphragm gas meters
- Remote reading services, a system that allows gas flow to be suspended and resumed using data transmission (GSM network)

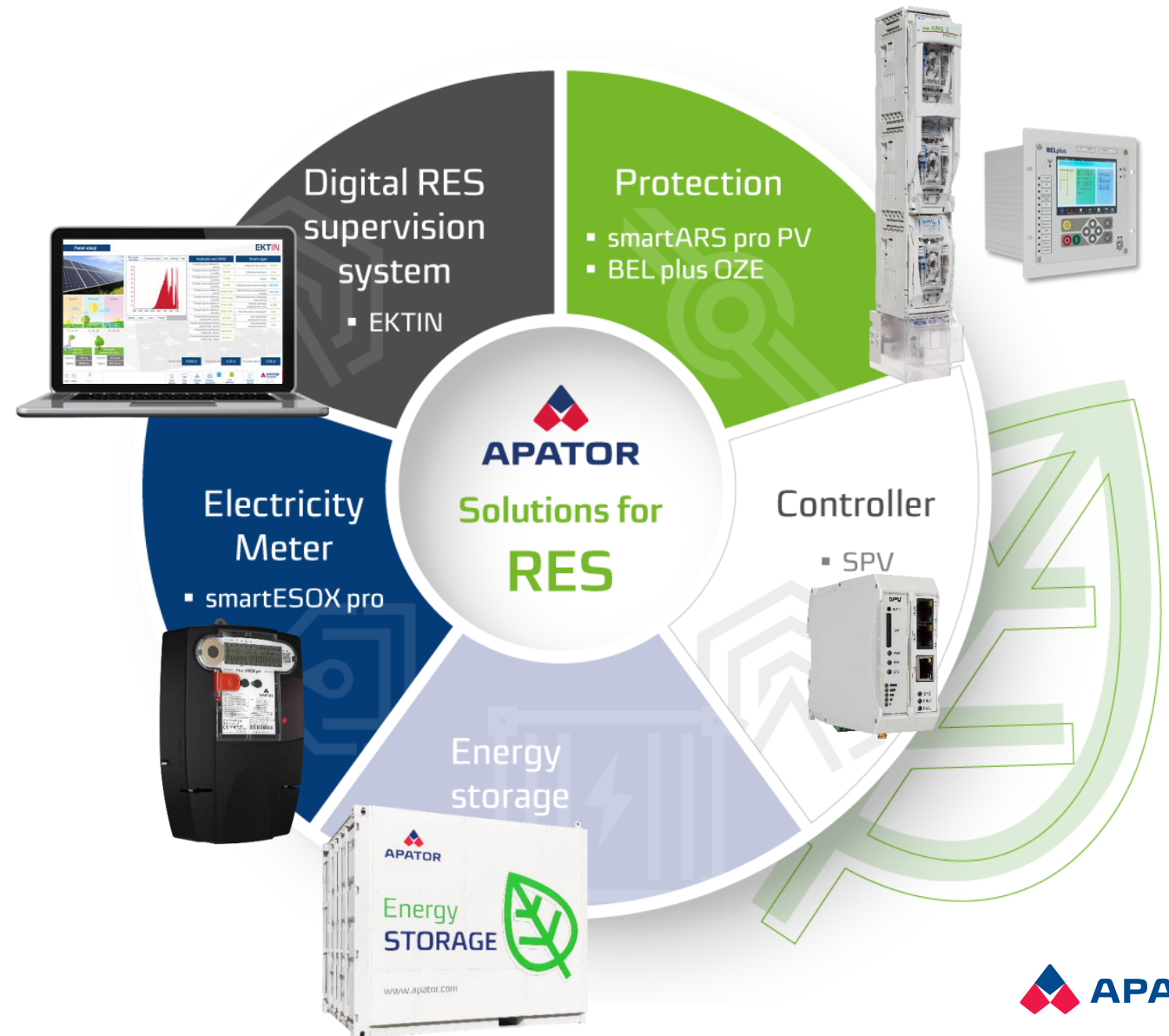
Distributed energy and renewable energy

We look to the future and focus on solutions for Renewable Energy Sources.

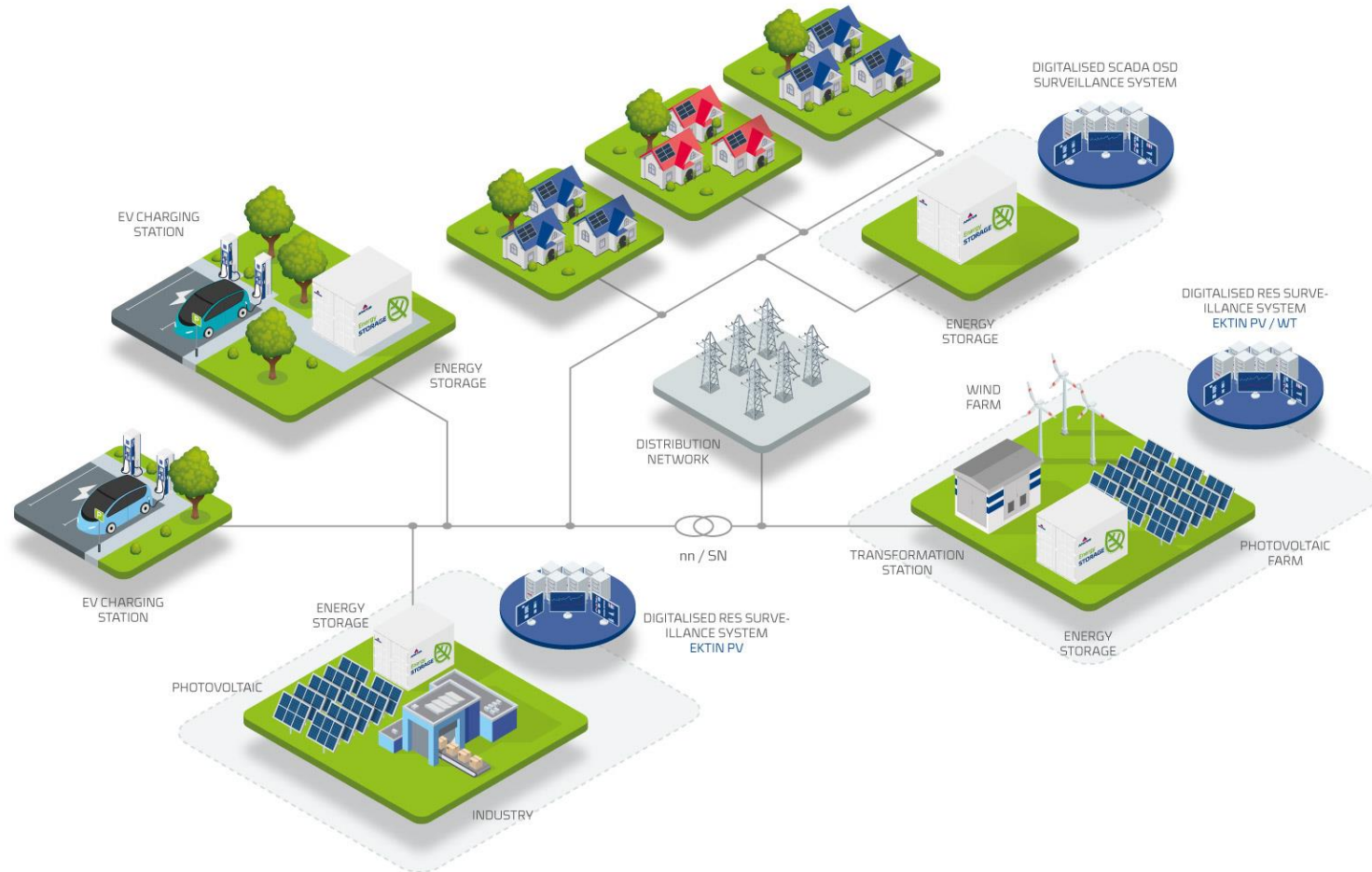
Our products and systems help:

- manage energy
- take care of investment security
- obtain data

We offer comprehensive solutions for renewable energy. Following the current transformation in the energy sector, we want to play an essential role in the positive change that will allow the Earth and its wealth to be preserved for future generations.



Decentralized energy and RES - utilizing energy storage



Energy storage in the energy transformation

- Effective use of local resources, including renewable energy (PV, wind, geothermal energy, waste incineration and biogas plants)
- Independence of energy production from demand hours
- Development of decentralized energy
- Development of energy communities (cooperatives, energy clusters), support for smart grids and electromobility
- Improvement of energy efficiency
- Increasing the level of energy security



Application:

Manufacturing
sector

Transmission
and distribution

RES

End-consumer

Utility management system OMNITORUS



OMNITORUS

A utility management system designed for those who wish to plan and analyze their purchase costs on an ongoing basis.

OMNITORUS identifies critical areas where optimization is necessary to reduce current costs and rationally plan future expenses.

It is also a utility billing tool and a data set for optimization.



Recipient:

Industry and
businesses

Management

Public utility

Scientific cooperation

We cooperate with institutions that popularize science and universities that promote science and the creative exchange of knowledge and experiences between academia and business.

- Nicolaus Copernicus University
- Lodz University of Technology
- Wrocław University of Science and Technology
- Cracow University of Technology
- University of Zielona Góra

PATRONAGES AND PARTNERSHIPS:

- Polish Association of Energy Storage
- Sectoral agreement for the development of the PV industry under the Ministry of Climate and Environment
- Polish Chamber of Commerce for Electronics and Telecommunications



Culture, art and charity

Apator Group companies support a wide array of cultural, artistic, and sporting events of a local and international character.

We also support those in need by engaging in charity events - we take part in charity runs, organize collections for hospices, as well as animal shelters.

We act in the interest of local communities::

- Hospices in Poznań and Toruń
- Charity runs in Poznań, Zielona Góra
- Orphanages



Apator is closer to the customer



[facebook /Apator
technicznie](https://www.facebook.com/Apator.technicznie)



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/GrupaApator](https://www.facebook.com/GrupaApator)



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pator-s-a](https://www.linkedin.com/company/apator-s-a)



[youtube/user/Apator
SA](https://www.youtube.com/user/ApatorSA)





Apator SA
ul. Gdańska 4a lok. C4
87-100 Toruń, Poland

E-mail: apator@apator.com

Phone: +48 56 61 91 111

Fax: +48 56 61 91 295

