Fact Sheet

Apator Group



An international group of manufacturers of measuring devices and systems, providing solutions for the automation of power grid operation. Developing solutions for RES and in the field of automation and robotization for industrial enterprises.



companies in the Group



production facilities



about **2400** employees



R&D offices

Our market position

distribution of products to more than 60 countries



leader on the Polish market

market position **EMEA**

Business Units and their share in revenues



Solutions:

- · metering devices electricity meters
- innovative energy management systems
- devices for energy distribution and electrical circuit protection
- systems and solutions supporting work related to the management, operation and supervision of power
- IT systems supporting measurement data management
- network asset management

Customers:

- distribution system operators (DSO)
- · electricity wholesalers, electro-assembly and electro-installation companies
- designers, engineers
- · construction, industry, railway

New customer groups:

- entities operating in the RES
- · individual prosumers
- solution providers for the electromobility sector

Production scale (per year):

1.5 million electricity meters

0.8 million disconnectors

water&heat

33%

- measuring devices residential and industrial water meters, heat meters
- heat cost allocators remote reading, utilities

Solutions:

consumption settlement services and water and heat distribution system management

Customers:

- · water supply and heat companies
- housing cooperatives construction
- industry

Production scale (per year):

3.0 million water meters



26%

Solutions:

- measuring devices residential and industrial bellows gas meters
- smart gas meters with remote data readout function and a system that enables the suspension and resumption of gas supply (GSM mobile network)

Customers:

institutional customers and gas distributors

Production scale (per year):

1.5 million gas meters

Mission

Today...

our technologies enable the management of valuable natural resources and support innovative energy companies in meeting the challenges of the energy transformation.

Our mission is to disseminate advanced technologies among entrepreneurs and society. We create tomorrow's solutions for active and informed market participants who care about the environment, the planet, and future generations so that we can all independently produce, manage, share green energy and take care of natural resources.

Green technology

for your business and home

Values of the Company

Responsibility

- · we keep our word
- we always provide products and services in the quality and time expected by our clients, partners and associates
- · we are fully involved in the undertaken actions



Development

- · we actively seek for and implement new solutions and breakthrough innovations
- we constantly develop our competencies



Cooperation

- · we are a team
- · we openly and closely cooperate to achieve the organization's goals
- we respect our partners and associates



Agility

- · we are open to changes
- · we cleverly and efficiently adapt our actions to the needs of the market and organization



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more than **26 years** company
listed on the Warsaw
Stock Exchange



stock market index sWIG80

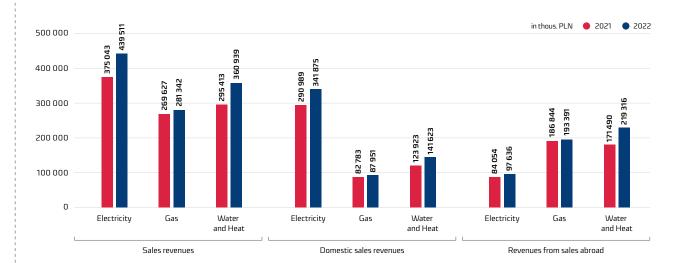


PLN 1,081.8 million revenues from sales and PLN 7.2 million of net profit in 2022 r.

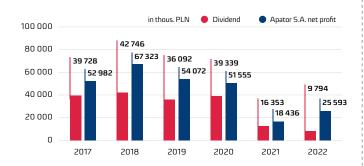


about 47% of sales outside Poland

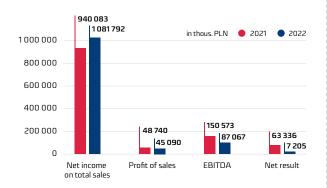
Financial results in segments



Dividend company



Selected financial data



EBITDA struture

